

CASE STUDY: CHANGING THE AUSTRALIAN AGRICULTURAL LANDSCAPE WITH ROBE



INTRODUCTION

At Transolve Global finding efficiencies and innovative ways to optimise performance and deliver sustained improvements across profitability and productivity is something we continually strive for.

Driven to deliver nothing less than the optimal solution for clients, we are committed to working closely with every client, understanding their goals and putting each piece of the logistics puzzle together to create a coherent, efficient and optimised logistics strategy, each time and every time.

This case study is an ideal example of Transolve's commitment to superior service and solutions, as well as sustainable performance improvements for clients.

INNOVATIVE SOLUTIONS. INCREASED PROFITABILITY. SUSTAINABLE PRODUCTIVITY. THE OPTIMAL OUTCOME.

THE CLIENT



ROBE crushes and refines over 200,000 tonnes of oilseeds per year through a state-of-the-art manufacturing facility, sourcing raw materials from local farms, in order to produce world-class oils and vegetable protein meals for the poultry, dairy and animal feed industries. They have a custom built state-of-the-art integrated oilseed crushing and refining plant, which is one of the largest value-added investments in the agri-food processing sector in regional Australia.

THE CHALLENGE



Transolve Global was approached to assist with the logistical element of the largest agricultural build due to occur in the NSW regional town of Wagga Wagga, in over five years.

Riverina Oils & Bio Energy (ROBE) was building a state-of-the-art oilseed crushing and refining plant with a crushing capacity of 500 tonnes of oilseed per day. After the initial freight forwarding organisation disappointed, Transolve Global was tasked with the import customs clearance and delivery of the construction components ex Sydney port to Wagga Wagga, NSW.

Their former freight forwarder was inefficient, costly, wasted time and caused planning and implementation issues for ROBE due to mismanagement and no forward planning.

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THE CLIENT TESTIMONIAL

"From the initial project with Transolve which saw them jump in and quickly rectify the many issues and inefficiencies we were experiencing with our freight forwarder at the time, we knew that Rachael and her team were more than your standard supply chain consultants."

(Dhruv Deepak Saxena, Managing Director)

THE SOLUTION



Transolve Global was tasked with overtaking this importation process. The team stepped in and applied their proven six-step methodology process (outlined below) in order to review the process at hand, identify gaps, and create a working solution before deploying an optimised supply chain management solution.

- 1** PROJECT INITIATION
- 2** INFORMATION GATHERING
- 3** DESIGN & DEVELOPMENT
- 4** VALIDATION
- 5** DEPLOYMENT (GO LIVE)
- 6** POST IMPLEMENTATION

In addition to the timely delivery of the prefabricated construction elements, Transolve managed the importation and customs function, ensuring that ROBE's overall plan was not disrupted due to supply chain mismanagement or issues.

"Our process not only rectified the issues caused by the former freight forwarder, but delivered the cost and time efficiencies required in order to adhere to the project's timeline."

- Rachael Budd, CEO Transolve Global

THE BONUS ROUND

Transolve Global's delivery of superior service and results afforded them the opportunity to arrange the inaugural export of bulk canola oil containers from the refinery. On the ground and at the forefront of the loadings, Transolve Global was the ideal candidate to manage the loading of product from the refinery.

Not only did they successfully load 500MT of oil into flexitanks, which was a great accomplishment in itself, but ROBE (the client) was so impressed with Transolve's processes and service delivery that they subsequently worked with them to develop their own internal systems, procedures and documents which complied with all necessary export regulations.

Today, Transolve Global continues to be ROBE's preferred logistics partner, helping them at every step of the journey.